

# Get Paid for Great Performance!

## 2019 Quarterly DI Incentives from Illinois Mutual

Sell Disability Income Insurance (DI), hit these sales targets each quarter for an opportunity to earn four cash incentives throughout the year! Specifications apply for these quarterly bonuses. Check out the many sales tools from the Agent Forum to help grow your DI business in 2019.

\$300

**Level 1:**  
2 Paid Applications  
Totaling \$2,000  
Annualized  
Premium

\$600

**Level 2:**  
3 Paid Applications  
Totaling \$4,000  
Annualized  
Premium

\$900

**Level 3:**  
4 Paid Applications  
Totaling \$6,000  
Annualized  
Premium

### Here are some specifications:

- 100% of the bonus will be paid after the end of the qualifying incentive period.
- Only writing agents are eligible for the incentive.
- Qualifying products are DI105 and BE105.
- Illinois Mutual determines the final recipients.
- You must have active agent status as defined by Illinois Mutual at the time of incentive payment. Your agent's contract with Illinois Mutual will control.

Contact me for more information!



*Qualifying business for this Incentive must be issued and paid for between the dates of the quarter in which you qualify for the bonus. The 2019 Incentive periods are as follows: Q1: 1/1 - 3/31/2019, Q2: 4/1 - 6/30/2019, Q3: 7/1 - 9/30/2019, Q4: 10/1 - 12/31/2019.*

*Policy Form DI105, Disability Income Policy; Policy Form BE105, Business Expense Policy*

*Not available in AK, CA, DC, HI, or NY. Coverage and availability may vary in other states.*

*For costs and complete details of the coverage, contact Illinois Mutual.*

HO361 (1/19) Agent Use Only